## GROUP Eleving

Enabling upward social mobility in diverse communities around the world by creating access to innovative and sustainable financial solutions

## **Global reach**

Eleving Group is an international & fast-growing Financial Technology company with a vast reach across the globe. Operating in 3 continents, and 16 countries

## Our approach

Our approach to business is to identify underserved markets and disruptively change them with innovative and sustainable financial solutions both in the car and consumer financing segments

## Underserved markets



around the world

EUR 1940000000+ loans issued since inception



# BÖRSE FRANKFURT

## Sustained growth

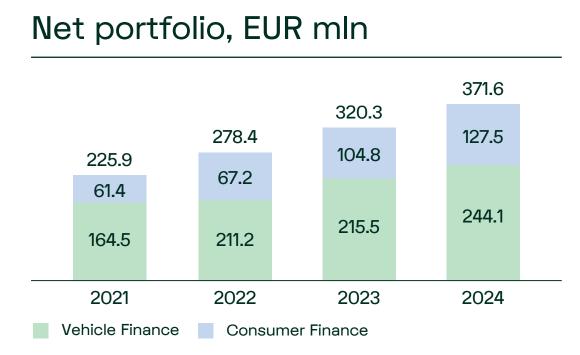
The consistent pursuit of growth has turned us into a strong, global player of the financial services industry, earning us a spot among the Top 1000 fastest growing companies in Europe, with 2 793 employees, and 326 800 active loyal customers

## Vehicle financing

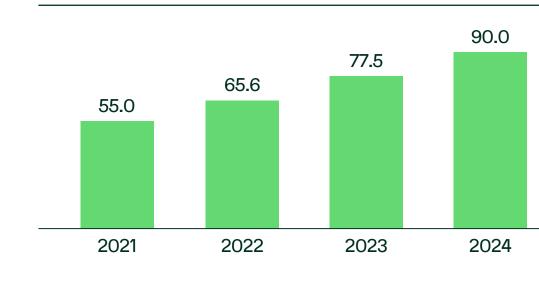
Consumer financing



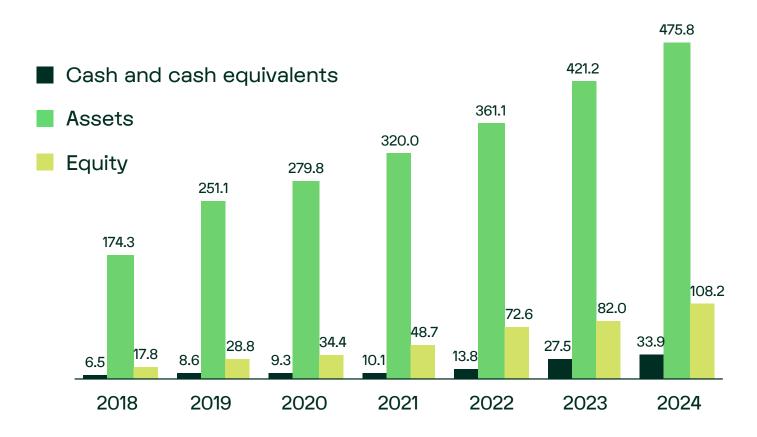




## Adjusted EBITDA, EUR mln



## Assets and Equity, mln EUR







## **Products and markets**

## Eleving **Eleving**

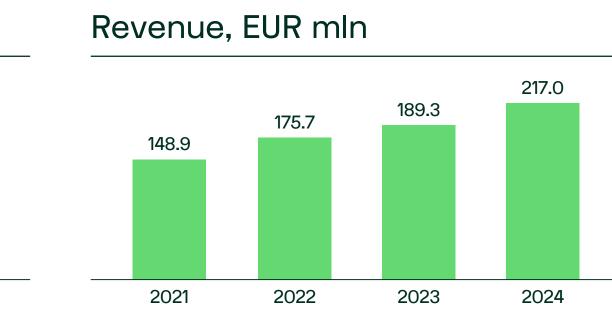
- Maintain existing market positions, with a focus on growing portfolio across all markets.
- Roll out consumer loan products, primarily focusing on customer retention and upselling.
- Launch a new market.

## Eleving AFRICA &

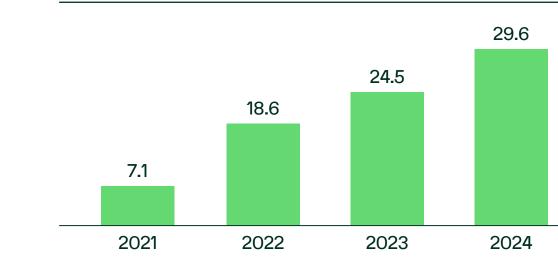
- Maintain existing market positions, with a focus on car and motorcycle financing products.
- Further scale up electric motorcycle financing products.
- Launch a new financing product across existing Sub-Saharan markets.
- Launch a new market.

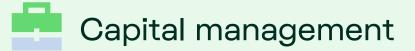
## Eleving Consumer Finance

- Promote higher-ticket, lower-APR products while preserving continued organic growth in European markets.
- Launch new financing products to meet a wider range of customer demands in African markets.
- Continue significant portfolio scaling in African markets.



## Total net profit, EUR mln





- Continue to be active in debt capital markets by raising additional financing to support business growth in 2025 and beyond.
- Proactively address the Eurobonds maturing in 2026 by having a concrete refinancing plan in place.
- Further improve the company's credit profile and place additional emphasis on aspects necessary for credit rating improvement.
- Further diversify funding sources with a focus on increasing local financing in local markets, with the highest priority the Africa region and the Caucasus.
- Maintain a 50% dividend payout ratio, with semi-annual payments.
- Maintain the capitalization ratio at a sufficient level of 25-30%.



### Governance and sustainability

- Development of the ESG strategy for 2026-2031.
- Achieve carbon neutrality for HQ operations and implement carbon compensation exercises at the Group level.
- Implement a carbon emission monitoring system aligned with ESRS standards.
- Further enhance internal audit procedures and risk oversight.









# Eleving Group's product universe

# Financing 81%

Financing products include traditional vehicle financing as well as consumer lending products that accounted for 81% of the Group's total net portfolio as of December 31, 2024.

## Services 19%

Services products include flexible and subscription-based products that accounted for 19% of the Group's total net portfolio as of December 31, 2024.



Accessible and affordable mobility product for customers in underserved market segments



A solution for \_\_\_\_\_ self-employed who use mobility as a source of income



A rent-to-buy product with ultimate flexibility

